



**INVITATION
DISTRICT HEATING
ROAD SHOW**

UKRAINE

FOCUS: MYKOLAIV, ODESSA AND VINNYTSIA

17TH TO 21ST APRIL

The Danish Embassy of Ukraine and DBDH have the pleasure to invite you to join a DH Sector (road show) Visit to Ukraine this spring. The visit will take place in the period 18th to 21st April and will focus on the cities: Mykolaiv, Odessa and Vinnytsia

The focus of the event will be to meet relevant partners and stakeholders in the cities comprised by the World Bank Project + District Heating Energy Efficiency (DHEE). It will be a unique opportunity to discuss possibilities for cooperation between Danish companies and the relevant parties and decision makers on the World Bank projects: district heating companies and their project teams, city administration and other relevant stakeholders. Danish participating companies will have the possibility to meet the parties, discuss and present their solutions during seminars, meetings and networking activities.

In the period 2015-2020, the World Bank will invest in a portfolio of major projects to support the government's reform of a sustainable economy. Of these major investments, \$ 382 million are allocated to the separate project "District Heating Energy Efficiency" (DHEE), which includes energy efficiency in the district heating supply of 10 major Ukrainian cities.

THE TRADE COUNCIL



BACKGROUND

In February 2015, the Danish Embassy in Kyiv and DBDH in cooperation with World Bank held a seminar in Kyiv during which the selected cities presented their project plans for the district heating sector, and met the Danish district heating sector.

The seminar was followed up by an invitation to a selected group of directors from district heating companies in the World Bank cities to participate in a study tour in Denmark during one week in December. This visit gave the participants a great impression of Danish district heating systems and Danish consultancy and technologies.

The subsequent dialogue with World Bank and the cities has proved that at this stage of the World Bank project, it will be highly relevant for Danish companies in the district heating industry to strengthen the cooperation with the Ukrainian cities and follow up with focused visits to selected cities comprised by the World Bank Project: Mykolaiv, Vinnytsia as well as Odessa.

THE PROJECT

The road show will bring a Danish business delegation to Ukraine for a four-day event of visits to district heating companies included in the WB project, to get the first hand insight in the challenges and need of potential customers in Ukraine. Meetings with city administration as well as relevant stakeholders will be included.

The Danish Energy Agency is active in Ukraine at the Ukraine-Denmark Energy Center, and will support the event with participation and presentation of the general overview of Danish district heating sector.

The major expected outcome of the DH Sector Visit will be the district heating knowledge and technology transfer from Denmark to Ukraine, contributing to the Danish export increase in the district heating market and at the same time developing the Ukrainian market for district heating into more innovative and energy efficient one.



The selected cities:

MYKOLAIV

Mykolaivoblteploenergo in the city of Mykolaiv is the enterprise located in the oblast center of Mykolaiv in the south of Ukraine. This communal enterprise is providing heat to the city of Mykolaiv and Ochakov, with the total number of population of 600,000 people (nearly 500,000 living in Mykolaiv).

World Bank has signed 21 mln USD for the modernization of the Mykolaivoblteploenergo. Presently, the enterprise has used already 1,5 mln USD and has conducted the tender on "Project planning of the heating pipelines". Also, the company has prepared the Technical task on providing the consultancy service for preparing the feasibility study for reconstruction of the heating pipelines and preparing tendering documentation.

VINNYTSIA

Vinnytsiamsikteploenergo in the city of Vinnytsia is located in the oblast center Vinnystia to the west from Kyiv with the population of 1,6 mln people.

Vinnytsya has approval for a bit more than 43 mln USD from WB and has already initiated the purchase of the consultancy services on the "Project planning of the heating pipelines". In the coming months, the company plans to finalize the preparation for the tender on "Installation of the individual heating points".

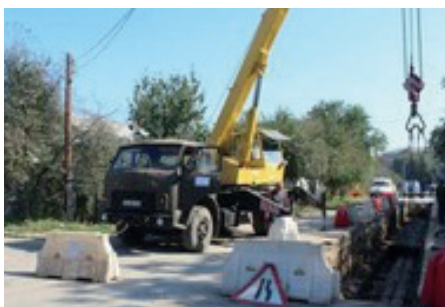
The company has also prepared the feasibility study for the reconstruction of the heating pipelines and the document should be finalized fairly soon.

ODESSA

We also plan to pass by the city of Odessa in the south of Ukraine at the Black Sea cost. Odessa 's teplokomunenergo is not the part of the WB project on modernization of the district-heating system in Ukraine, but presently very much popular because of the Governor Saakashvili activities and reforms in the energy sector, which he is trying to implement in Odessa oblast.

In general, the visits begin with a theoretical introduction – a brief presentation of the Ukrainian hosting district heating company (Status of situation and strategy for development and vision for the future. Target and priorities for different areas: production, transmission, user side.)

The Danish delegation will make short technical presentations, and are also offered a a site tour around the district heating plants in Ukraine to see the challenges in practice. The visits will give your company a first hand insight in the challenges and need of your potential customers in Ukraine, and bring you in close contact with the sector and companies that are prioritizing new investments in the District Heating Sector with a wish to cooperate with Danish companies.



PRELIMINARY PROGRAM

April 17

- 13.15 Arrival to Kyiv via Frankfurt
- Bus transfer to Mykolaiv
- Check-in at hotel

April 18 - Mykolaiv

- Visit to Mykolaiv DH company
- Presentation by the DH company
- Presentation by Danish Energy Agency and technical presentations by Danish companies
- Lunch
- Site visit to DH Plant
- Further meeting program
- Bus transfer to Odessa and check-in at hotel in Odessa

April 19 - Odessa-Vinnytsia

- Morning meetings in Odessa
- Bus transfer to Vinnytsia

April 20 - Vinnytsia

- Visit to Vinnytsia DH company
- Presentation by the DH company
- Presentation by Danish Energy Agency and technical presentations by Danish companies
- Lunch
- Site visit to DH Plant
- Further meeting program
- Bus transfer to Kiev and check-in at hotel in Kiev

April 21 - Kyiv

- Meetings in Kyiv
- 14.05 Departure to Denmark from Kyiv airport

TRAVEL ARRANGEMENT

17 April

06.25-07.50 Copenhagen-Frankfurt by LH833

06.05-07.30 Billund-Frankfurt by LH843

09.50-13.15 Frankfurt-Kiev by LH1490

21 April

14.45-15.45 Kiev-Frankfurt by LH1491

16.30-17.50 Frankfurt-Copenhagen by LH830

16.40-18.00 Frankfurt-Billund by LH840

Price will depend on time of booking, but is approx. DKK 3,100 incl. taxes. Contact Susanna Vazquez, BCD Travel, at tel. 3915 4588 for booking.

Hotels in the cities will be arranged by the Danish Embassy. The price level is approx. EUR 100-130/night.

PRICES

DBDH has received approval for co-financing from the Trade Council of Denmark, and provided 10 Danish companies will participate, the basis price will be DKK 12,800 per company.

The price includes all shared costs of the project. Only individual costs like travel, accommodation and meals are not included.

Do you want to join?

Please register using the link before 22 February, 2016.

[Press here for registration](#)

If you need further information please do not hesitate to contact us.



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