

ROAD SHOW POLAND

WARSAW, TORUN, (PILA), (BYDGOSZCZ) & POZNAN

FROM 11 JUNE TO 13 JUNE 2018

In cooperation with Royal Danish Embassy in Warsaw and Polish Chamber IGCP, DBDH takes pleasure to invite you to join a District Heating Road Show in Poland, which will take place from 11 June to 13 June 2018 in the North Western part of Poland, focusing on the cities: Warsaw, Torun, (Pila), (Bydgoszcz) & Poznan.

THE TRADE COUNCIL



WHY PARTICIPATE

The timing is very convenient to present Danish solutions to Polish district heating companies that are in the need of investments, due to EU legislation that impose on Poland stricter emission norms from coal installations by 2021. This concerns district heating plants, electric power plants or factories using coal as a source. This fact will require to modernize the district heating sector by 2021. The biggest threat are small district heating companies, having limited financial possibilities, therefore special financial programs will be created within EU financing for Poland.

As the first step to support municipal district heating plants the National Fund for Environmental Protection released the program "Effective heating and cooling systems" with the budget of PLN 500 mln (EUR 125 mln). The condition to get co-financing for modernization is to prove that the proposed district heating project meets the requirements of an efficient heating system in the meaning of Directive 2012/27 / EU*).

The EU requirements are the main driver for Polish district heating to conduct modernizations by 2021. Not fulfilling the requirements will impose penalties.

The major expected outcome of the Road Show will be the heating/cooling knowledge and technology transfer from Denmark to Poland, contributing to the Danish export increase in the district heating market.

Key bullet points for the investments in Poland in the District Heating sector are low emission economy in line with climate priorities of EU and Polish energy policy

- More CHP fueled by gas, biomass and solar
- More flue gas cleaning systems
- More efficient heat production
- Modernization of district heating network
- IT energy management systems

*) Production of heat or cooling should be based at least on 50 % of renewable energy or 50% waste heat or 75% heat from cogeneration or 50% the combination of such energy and heat.



YOU WILL MEET:

The road show will kick-off in Warsaw where you will meet Polish contractors operating in the district heating sector. Further, in Warsaw, a seminar will be arranged in cooperation with the Polish think tank: Forum Energii, who is leading the International Cooperation Forum "Clean Heat" where DBDH is an active partner. The seminar will address challenges in the Polish district heating sector and Danish best practices mitigating the challenges. Danish Ambassador, Danish Energy Agency and representatives from the Danish utilities and industry will take part from the Danish side. Polish energy companies, Ministry of Energy, Ministry of Environment, think tanks, energy associations will take part from Polish side.

The following days you will meet representatives of local municipalities as well as management and technical level of numerous district heating companies in the North Western part of Poland enabling direct contact with your potential customers in the Polish DH sector. Focus will be on Torun, Pila, Bydgoszcz and Poznan.

DISTRICT HEATING ROAD SHOW AGENDA IN BRIEF (PRELIMINARY)

Monday 11 June -Warsaw

- Meeting with Polish contractors operating in the district heating sector
Venue: Danish Embassy
- Lunch
- Seminar arranged in cooperation with Forum Energii "Strategy developments in district heating".
Venue: Warsaw Polytechnic University
- Bus transfer to Torun

Tuesday 12 June - Torun

- Meeting with PGE Torun, MEC Pila, KPEC Bydgoszcz.
- Round table discussions and presentations by participants Danish/Polish side
Venue: PGE Torun
- Site Visit at the plant
- Lunch with Polish hosting companies hosted by Danish side (own cost)
- Bus transfer to Poznan

Wednesday 13 June

- Meeting with Veolia Energia Poznan and neighbouring district heating companies.
- Round table discussions and presentations by participants Danish/Polish side
Venue: Veolia Energia
- Site Visit at the plant
- Lunch with Polish hosting companies hosted by Danish side (own cost)



FACTS

CONTACTS

Izabela Jakobsen / IZAJAK@UM.DK

Senior Commercial Advisor

Direct +48 (22) 565 29 20

Mobile +48 691 844 410

Pia Zimmermann / pz@dbdh.dk

Export Manager

Mobile +45 29 26 03 80

TRAVEL INFORMATION:

Hotels will be booked by Danish Embassy in Warsaw, Torun & Poznan on request to izajak@um.dk

Flights suggestions (own booking):

Copenhagen-Warsaw, 10 June, SK2751, 18.55-20.10

Poznan-Copenhagen, 13 June, SK1756, 14.25-15.25

PARTICIPATION INCLUDES:

- Unique networking with Polish district heating sector in Warsaw, Torun, Pila, Bydgoszcz & Poznan
- Unique networking the Polish district heating Association IGCP and Polish think tank Forum Energii
- Knowledge transfer of Danish district heating know how and solutions
- Hands-on experience from Poland by meeting with Polish DH companies & municipalities
- Direct access to management level planning investments
- Presentation at the round table meetings
- Participate during site visits to DH utilities
- All planning & coordination by Danish Embassy and DBDH
- Bus transfer in Poland (up to two representatives)
- Participate in networking lunches/dinners (at own cost and optional)

PRICES

DKK 14,500 ex. VAT per company

Participation in lunches and/or dinners during the road show will be at own cost

DEADLINE

Please sign up by email to pz@dbdh.dk latest **30 April, 2018.**