

Co-financed by



MINISTRY OF  
FOREIGN AFFAIRS  
OF DENMARK  
*The Trade Council*



EMBASSY OF DENMARK  
*Riga*

Dear District Heating Colleagues!

Meet your potential business partners from Latvia, when a District Heating delegation from Latvia is visiting Denmark in May!

## **District Heating Sector Visit from Latvia to Denmark, 23 to 25 May, 2022**

The tour will focus on **new district heating solutions and green transition in the sector.**

Following a series of webinars with the Latvian district heating sector, the time has come to showcase the systems during a district heating sector visit to Denmark.

We cooperate closely with the Latvian District Heating Association (LDHA), in order to select the most relevant Latvian district heating utilities to visit Denmark. We expect a delegation of approx. 15 business people and decision makers, who want to learn more about the technologies and know-how behind the Danish district heating system, and are committed to apply best available technologies in their district heating systems in Latvia. During the tour in Denmark, the delegation will get acquainted with the efficient system solutions within our sector. By participating you will get direct connections to people in the Latvian DH sector who are responsible for their DH investments. These potential customers are the direct access to expand Danish DH export opportunities to Latvia.

LDHA confirms the interest from the Latvian side will be to see all aspects on highly efficient district heating systems in Denmark, and how to transfer and use the Danish experience in Latvia. We offer you an opportunity to influence the program by suggesting places to visit, things to experience, content etc.

Key areas of interest for Latvian DH companies:

- The district heating market in Denmark – 4<sup>th</sup> generation
- Managing and optimization of district heating networks
- Digitalization
- Software solutions for demand based district heating networks
- Energy efficiency for heat only production units
- Smart technologies & software management systems for district heating companies
- Heat storage
- Solar district heating & financing
- Combination of solar & biomass
- Hydrogen & district heating

The aim is to use the tour to showcase and promote your technologies and solutions in the best possible surroundings – at the Danish utilities where they are in use.

### **Preliminary Program**

The visit will kick off at a “**Business Exchange Seminar**” where Latvian delegates will share plans for modernization and development in their district heating plants and how they see possibilities for cooperation with Danish companies. Danish delegates will present projects, background and results to show how Danish technologies and know-how can solve existing technical problems, raise efficiency and have sustainable heat production and transmission. This will also be a great opportunity to network with the delegation.

Co-financed by



**MINISTRY OF  
FOREIGN AFFAIRS  
OF DENMARK**  
*The Trade Council*



**EMBASSY OF DENMARK**  
*Riga*

### **District Heating Visit agenda in brief (preliminary)**

22 May: Latvian delegation arrive to Denmark

23 May: Business Exchange Seminar: *New developments and technologies in the DH sectors in Latvia and Denmark.*

Presentations and networking.

23 - 25 May: Site visits to different district heating facilities (within production, transmission, distribution and user side)

The final program will depend on the participating Danish hosting companies and individual suggestions from their side.

### **Participation includes**

- Unique networking with a highly relevant Latvian delegation in the DH sector
- Hands-on experience from Latvia by meeting with Latvian DH companies
- Knowledge transfer and show casing of Danish district heating systems, know-how and solutions
- Presentation at the Business Exchange Seminar
- Direct access to decision makers planning investments
- Participate as a co-host during site visit to DH utility
- Participate during site visits to DH utilities (up to two representatives)
- Bus transfer in Denmark (up to two representatives)
- All planning & coordination by Danish Embassy and DBDH
- Participate in networking lunch/dinner (own cost)
- Hosting of a lunch or dinner (optional)

### **Prices**

DKK 7,400 ex. VAT per company. This price is based on co-financing by the Danish Ministry of Foreign Affairs, The Trade Council, and requires fulfilment of a de-minimis declaration.

Co-financed by



**MINISTRY OF  
FOREIGN AFFAIRS  
OF DENMARK**  
*The Trade Council*

Participation in lunches and/or dinners during the road show will be at own cost

### **Do you want to join?**

Please send a mail to [pz@dbdh.dk](mailto:pz@dbdh.dk) as soon as possible, and no later than 18 March 2022.

For more information please contact

**Inese Leja-Raphael** / [inelej@um.dk](mailto:inelej@um.dk)

Commercial Advisor

Direct +37167226210 EXT.32

Mobile +371 29297204

**Pia Zimmermann** / [pz@dbdh.dk](mailto:pz@dbdh.dk)

Export Manager

Mobile +45 29 26 03 80

We look forward to welcoming you at this district heating tour in Denmark!