

DANISH CROATIAN DISTRICT HEATING DAYS

ZAGREB, KARLOVAC, RIJEKA, OSIJEK, 25 TO 28 MAY 2020



Royal Danish Embassy in Zagreb and DBDH takes pleasure in inviting you to join the District Heating Days in Croatia, which will take place from 25 May to 28 May 2020 in four district heating cities of Croatia.

The theme of the tour is: "District Heating – the modern green solution". The green transition and upgrading of district heating systems are main focus areas for the Croatian district heating sector, and Danish know-how and solutions are very relevant in this way forward. A small Croatian delegation visited Denmark in December to see how we operate and now the timing is right to initiate a broader export promotion in Croatia.

Four cities will be included in the tour: Zagreb, Karlovac, Rijeka & Osijek. The Danish Embassy has paid pre-visit, and all cities have confirmed their interest to meet a Danish DH delegation and discuss areas for cooperation.

THE MARKET

There is a considerable need for refurbishment of existing networks to increase customer confidence, energy efficiency and profitability. Gas is the most dominant energy source for space heating and domestic hot water in Croatia and the main competitor of District Heating. District Heating networks are found in larger continental cities and their share in the local heat market lies

between 15% and 40%. When it comes to renewable energies, wood is the largest source used for space heating and domestic hot water.

THE DISTRICT HEATING DAYS

The tour will focus on four main district heating cities in Croatia: Zagreb, Karlovac, Rijeka and Osijek. (see attached detailed program).

N.B. On Monday 25 May, participating companies are invited to join Ambassador's reception in Zagreb at 6 pm which will include a market introduction to Croatia.

During the tour, we will arrange round table meetings with the local municipalities and District Heating companies in the cities, which will give you the full insight into the development plans and projects in the district heating sectors. The Danish case and success story of district heating will be presented by a representative from the Danish Utility side, Mr. Johan Sølvhøj Heinesen, Gentofte/Gladsaxe District Heating.

You will be able to present your solutions and technologies during the round table meetings, and get into dialogue with the stakeholders in the sector. This comprises both management and technical level of numerous district heating companies in Croatia enabling direct contact with your potential customers in the -Croatian DH sector.

District heating companies included in the tour:

Zagreb

HEP Proizvodnja d.o.o -

HEP Toplinarstvo d.o.o.

Karlovac

Gradska Toplana d.o.o.

City of Karlovac and Gradska Toplane are responsible for the District Heating Modernisation project in Karlovac. The project is financed by EU funds and involves replacement of pipes, valve shafts, supply section of heating substations, modernization of circulation pumps, management system for control and monitoring of distribution network etc.

Rijeka

Energo d.o.o

Osijek

HEP Proizvodnja d.o.o

HEP Toplinarstvo d.o.o

TRAVEL INFORMATION

Hotels will be booked by Danish Embassy in Zagreb on request to zarmas@um.dk

Flights suggestions (own booking):

Copenhagen-Zagreb, 25 May, 11.20-13.15 (Croatia Airlines/SAS)

Zagreb-Copenhagen, 28 May, 18.00-21.55, (Croatia Airlines/SAS)

PRICES

DKK 14,925 ex. VAT per company
the price is based on 8 participating companies.

DEADLINE

Please sign up by email to pz@dbdh.dk latest 3 April, 2020

CONTACTS

www.urbandanish.solutions

Zarko Masanovic / zarmas@um.dk
M.Sc., Head of Trade Department
Embassy of Denmark
TEL: +385 1 492-4550 / MOB: +385 91 492-4550

Pia Zimmermann / pz@dbdh.dk
Export Manager
Mobile +45 29 26 03 80