



INVITATION
DISTRICT HEATING
SECTOR

ROAD SHOW UKRAINE

KIEV, ZAPORIZHZHIA AND DNIPRO, 24TH TO 28TH APRIL 2017

The Danish Embassy of Ukraine and DBDH have the pleasure to invite you to join a DH Sector (road show) Visit to Ukraine this spring. The visit will take place in the period 24th to 28th April and will focus on the cities: Kiev, Zaporizhzhia and Dnipro.

The Danish business delegations in the district heating sector have managed to create a high level of branding for Danish consultancy and technologies during the past two years - through focused seminars and sector visits in various cities of Ukraine. We wish to continue this focus - this time the road show will start in Kiev and then continue at the cities of Zaporizhzhia and Dnipro. These cities are running modernization projects in district-heating with the funds EBRD, E5P fund as well as NEFCO. Dnipro is also part of the World Bank program in Ukraine of modernization of the district heating system in the big Ukrainian cities. Denmark is investing here through E5P, NEFCO and IFU.

THE PROJECT

The road show will bring a Danish business delegation to Ukraine for a four-day event of visits to district heating companies and their project teams, to get the first hand insight in the challenges and need of potential customers in Ukraine. Meetings with City Administration as well as relevant contractors will be included. Through seminars, meetings and networking activities, Danish participating companies will have the possibility to meet the parties, discuss and present their solutions.

The Danish Energy Agency is active in Ukraine at the Ukraine-Denmark Energy Center, and will support the event with participation by Chief Policy Advisor Mr. Anders Kristensen. He will present the general overview of Danish district heating – perspectives and trends.

The major expected outcome of the DH Sector Visit will be the district heating knowledge and technology transfer from Denmark to Ukraine, contributing to the Danish export increase in the district heating market and at the same time developing the Ukrainian market for district heating into more innovative and energy efficient one.



THE SELECTED CITIES:

KIEV

Kiev city has had contract with Kievenoergo on managing Kiev heating networks. The contract expires in 2017 and Kiev City administration plans to open a tender to make a new contract on managing Kiev heating networks. City Administration is in the negotiations with several companies including potential international operators. Meanwhile, as of August 2016 some part of the heating networks of Darnitsa district of Kiev city has been under management of the newly established municipal company Kievteploenergo. That gives diversity and demonopolization to the market. In Kiev, the focus will be to meet City Administration, Kievteploenergo and the State Agency for Energy Efficiency to present the Danish technologies and know-how.

ZAPORIZHZHIA

Zaporizhzhia is the industrial City to the South East of Ukraine with the population of nearly 800,000 people. The City is the wholly-owner of the municipal district heating company that is a sole provider of heat to 63% of city population. The Company provides services of space heating and hot water to the 15 073 buildings, including 701 residential buildings, 549 budgetary institutions, 379 schools, kindergartens and hospitals.

The EBRD provides a 12.5 million Euros loan to finance the installation of new gas engine unit for simultaneous co-generation of heat and electricity and the installation of individual heating stations at the building level in the district heating system of the city of Zaporizhzhia in Ukraine. At the same time E5P plans to provide a 5 million Euros as an investment grant.

DNIPRO

Dnipro is the oblast center of Dnipropetrovsk region. Dnipro is the third largest city in population in Ukraine. As of 1 January 2014, its population is 995,500 people.

The enterprises, institutions and organizations of different ownership in Dnipro have been implementing the energy saving and energy efficiency programs for over 10 years. In 2015, the municipal budget allocated for energy saving measures was 4,662.386 UAH (around 1,1 mln DKK) that has allowed to save about 24 thousand tons of equivalent fuel.

The city is working with a number of international financial institutions. Among them, are - the US Agency for International Development (USAID), EBRD, EIB, World Bank, NEFCO and others. For three years, Dnipro has been implementing the pilot projects together with the EBRD to improve energy efficiency in public buildings of the city through implementation of the projects based on "Energy Performance Contracting".

The World Bank project on modernization of district-heating system in Dnipro costs more than 22 mio USD and aims on the technical modernization of 7 boiler houses, replacement of main and supporting equipment of 20 boiler houses, installation of 34 individual heat substations with modernization of distributing heating

PRELIMINARY PROGRAM

April 24

- Arrival to Kiev
- Briefing meeting at the Danish Embassy

April 25

KIEV

- Meetings and seminar in Kyiv with focus on Ministry of Housing, State Agency for energy efficiency, Kievtploenergo, City Administration
- Lunch reception
- Speed train to Zaporizhya

April 26

ZAPORIZHYA

- Meetings with Municipality and district heating companies of Zaporizhya
- Presentations Ukrainian side
- Presentation by Danish Energy Agency
- Presentations by Danish companies
- Networking Lunch
- Speed train to Dnipro and check-in at hotel

April 27

DNIPRO

- Meetings with Municipality and district heating companies of Dnipro
- Presentations Ukrainian side
- Presentation by Danish Energy Agency
- Presentations by Danish companies
- Lunch
- Speed train to Kyiv and check-in at hotel at Kyiv

April 28

Departure to Denmark from Kyiv airport

TRAVEL ARRANGEMENT

24 April

Billund-Riga	BT148, 14.30-17.20
or Copenhagen-Riga	BT 136, 14.45-17.20
Riga-Kiev	BT404, 18.15-20.15

28 April

Kiev-Riga	BT401, 09.40-11.35
Riga-Billund	BT147, 12.50-13.50
or Riga-Copenhagen	BT135, 12.35-13.20

Price will depend on time of booking, but is approx. DKK 4,700 incl. taxes. Contact Susanna Vazquez, BCD Travel, at tel. 3915 4588 for booking.

Hotels in the cities will be arranged by the Danish Embassy. The price level is approx. EUR 100/night

PRICES

Based on the participation of 8 Danish companies, the price will be DKK 14,500 per company. The price includes all shared costs of the project. Only individual costs like travel, meals and accommodation will be paid individually.

DO YOU WANT TO JOIN?

Please register using the link before 20 March, 2017. [PRESS HERE FOR REGISTRATION](#)

If you need further information please do not hesitate to contact us.

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