

# PITCH YOUR SOLUTIONS TO DISTRICT COOLING SECTOR IN THE UAE



Join a District Cooling Danish Business Delegation by DBDH and the Royal Danish Consulate General on 12 - 13 December, 2017



## DEAR DANISH COMPANIES

Participate in a 2-day workshop, B2B meetings with developers, district cooling providers, consultancies etc., networking reception event to explore the market opportunities and build relations within district cooling in Abu Dhabi and Dubai.

This event is co-organised by the Danish Board of District Heating (DBDH) and the Royal Danish Consulate General in Dubai (Trade Council) from **Tuesday the 12 to 13 December, 2017** - and you are hereby invited.

## WHY PARTICIPATE

- Learn about the recent developments in the UAE cooling market
- Hear cases from Danish companies in the market
- Meet relevant private and public stakeholders in the market
- Make the first move towards a market entry and/or expand your current market.

## PRICE

The price for full participation in the delegation is:

**DKK 15,000:** Up to three representatives per company at the meetings and up to three invites to the networking reception

**DKK 7,500:** One representative per company

Participation includes lunches, networking reception, participation in meetings, bus transportation, etc.

Plane tickets and accommodation are not included, but the consulate can assist with hotel reservations.

## REGISTRATION

The registration deadline is Wednesday 15 November and you sign up by contacting Lars Hummelose from DBDH.

Lars Hummelose ([lh@dbdh.dk](mailto:lh@dbdh.dk))

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TENTATIVE PROGRAM  
12 - 13 December, 2017

## TUESDAY, 12 DECEMBER - DUBAI

- 08:00-10:00** **Visit EMPOWER:** Follow up from last meeting (November 2016), will try to get meeting with CEO and with our Ambassador , Merete Juhl or Consul General, Morten Siem Lyngre  
**Workshop & Presentation:** by decision-maker/s on district cooling, upcoming projects, challenges and opportunities company presentations on the Danish Technology Energy Model
- 10:30-12:00** **Visit EMAAR:** Lastest update from previous meeting end of September with the Trade Council, Emaar had five projects within buildings in pipeline.  
**Workshop & Presentation:** by decision-maker/s on district cooling, upcoming projects, challenges and opportunities company presentations on the Danish Technology Energy Model
- 12:30-14:30** **Lunch break (with Emiccol)**
- 15:15-16:00** **Visit developer (Nakheel or Al Wasl):**  
**Workshop & Presentation:** by decision-maker/s on district cooling, upcoming projects, challenges and opportunities company presentations on the Danish Technology Energy Model
- 16:30-18:30** **Visit the Danish Show Villa:**  
16:30-16:45 Introduction to the Danish Show villa by Act NOW by Grundfos  
16:45-17:15 Jumeriah Golf Estates (developer), Green Sports Hub Dubai by Ebbe Sand  
17:15-18:30 Company presentations on the Danish Technology Energy model
- 19:00-21:00** **Buffet Dinner Networking reception**  
Welcoming by Consul General and introduction to the Danish District Energy Model, Lars Hummellose, DBDH  
**Following to be invited:** relevant developers, district cooling providers , contractors, relevant consultancies, other relevant suppliers, other from the companies network, etc.

## WEDNESDAY, 13 DECEMBER – ABU DHABI

- 08:00-09:30** **Transport to Abu Dhabi**
- 09:30-11:30** **Visit Masdar City:** Lastest update from previous meeting end of September with the Trade Council. Masdar have massive expansion plans. They have just put a 6.000 TR DC system incl. chiller plants in operation that they have designed themselves. They are just about to initiate the design and implementation of an additional 6.000-10.000 TR DC system incl. DC plant.  
**Workshop & Presentation:** by decision-maker/s on district cooling, more about the upcoming projects, challenges and opportunities company presentations on the Danish Technology Energy Model
- 12:00-13:30** **Visit Contractors or Consultancy Engineering company:**  
**Workshop & Presentation:** by decision-maker/s on district cooling, more about the upcoming projects, challenges and opportunities company presentations on the Danish Technology Energy Model
- 13:30-14:30** **Lunch**
- 15:00-16:30** **Visit Tabreed:** Lastest update from previous meeting end of September with the Trade Council. The French company owned Engie acquired 40 % of the shares in Tabreed just before the summer. Therefore Tabreed have massive expansion plans worldwide. They are much focused on energy efficiency optimization and sustainability developments of their District Cooling systems and plants.  
**Workshop & Presentation:** by decision-maker/s on district cooling, more about the upcoming projects, challenges and opportunities company presentations on the Danish Technology Energy Model
- 16:30-18:00** **Transportation back to Dubai**
- 18:00-18:30** **Debriefing**

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## COMPANIES

**Emirates Central Cooling Systems Corporation (EMPOWER)** was established with an objective to enable the real estate sector to efficiently utilize energy resources through District Cooling Services. Empower was set up as a joint venture between Dubai Electricity and Water Authority (DEWA) and TECOM Investments. Empower provides its services to various landmark projects such as Dubai International Financial Centre, Business Bay, Jumeirah Beach Residence, Palm Jumeirah, Jumeirah Lake Towers, Dubai Healthcare City, Ibn Batutta Mall, etc.



**EMAAR Properties** is one of the world's most valuable real estate development companies. In 2004, the company launched its fully owned district cooling subsidiary, EDC LLC, which constructs and operates gas and electric district cooling plants. EDC has acquired world class expertise in the field of district cooling plants, which has allowed the company to develop advanced energy systems, which optimizes energy usage and reduces power and maintenance costs.



**Emirates District Cooling (Emicool)** is one of the leading district cooling service providers in the United Arab Emirates. Emicool has six strategically located operational plants with capacity in the excess of 330,800 RT including reticulation pipe network and energy transfer stations. The company is keen to expand its operations throughout the region.



**Nakheel** was founded in 2003 and is one of the world's leading developers and a key player in realizing the vision of Dubai for the 21st century: creating a world class destination for living, business and tourism. Nakheel has delivered – and continues to enhance – an iconic portfolio of innovative landmark projects in Dubai across a range of sectors including residential, commercial and leisure.



**Masdar City** was built in 2010 and is the regional leader and a major international player in renewable energy and sustainable urban development. Masdar has recently opened its own District Cooling system and become a Provider. Masdar City is fairly new within District Cooling. The system was built last year and can deliver up to 6000 tons and wants to build another District Cooling system that can deliver 10.000 tons.



**Tabreed** has steadily grown over the years to become a key player in enabling the region's economic development. The company is a leading district cooling company providing sustainable, energy efficient and innovative cooling solutions to government, commercial, residential and private organizations in the GCC. Today they provide innovative cooling solutions to iconic infrastructure projects in the United Arab Emirates (UAE) and across the Gulf Cooperation Council (GCC).

